



## Chiesi's Global Pricing Philosophy

At Chiesi, we are committed to helping every patient access our innovative treatments.

Our pricing philosophy focuses on three principles:

**Building Value**, **Broadening Access** and **Transparency**

### Building Value

We prioritize creating value across the patient journey in terms of **clinical outcomes and quality of life**, while also factoring in **determinants of health**. We collaboratively **engage with external stakeholders** as we firmly believe that **pricing of pharmaceuticals is a shared responsibility** requiring broad alignment, that takes into consideration the value of innovation throughout the **product lifecycle**.

We are focused on the success and prosperity of all stakeholders, while simultaneously **sustaining our vision of providing patient access**.

### Broadening Access

We strive to enable **patient access** and work with patient groups, payers and other stakeholders to create **initiatives supporting disease management and patient outcomes**.

We are committed to addressing **system interdependencies**, that may lead to **increased stakeholder requirements**, to facilitate broader access to our treatments **across geographies**.

### Transparency

We develop pricing strategies for our **products that help sustain innovation and optimize access for patients and the healthcare system**. We strive to ensure that our prices are aligned with the **outcomes our products deliver for patients and healthcare systems**, while providing sufficient returns to **support further investments in innovation**. We are committed to **transparency in how prices reflect value and outcomes**, and our approach to ensuring treatments are accessible to patients.

We are committed to achieve prices that are sustainable for a **variety of healthcare systems at the time of launch and across the product lifecycle**.